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**TEMPUS**

# Let's Make Ideas Happen

2020-1-RS01-KA229-065357\_5

BUSINESS THINKING!



HOW TO START YOUR OWN COMPANY



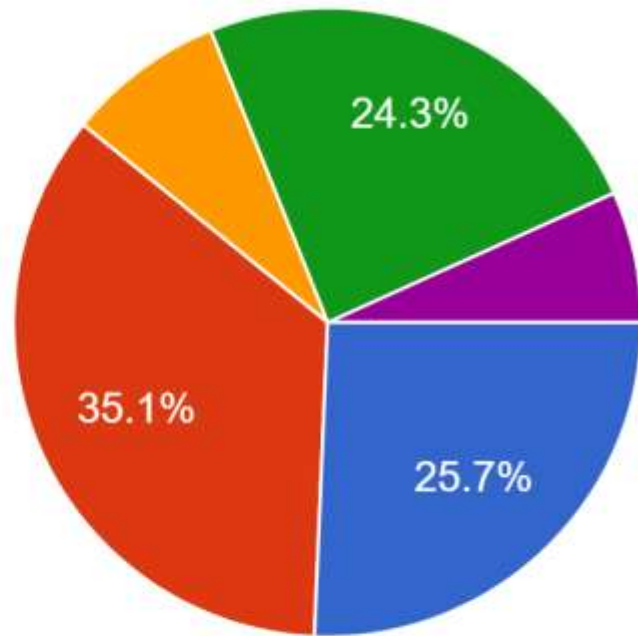
# SURVEY RESULTS ARE IN!



*Results Of An Online Survey Related To Research On Entrepreneurship Conducted Among High School Students From 6 Partner Schools Within The Erasmus + Project "Let's Make Ideas Happen". Thanks Again To Those Who Participated In Our Survey!*

# Where are you from?

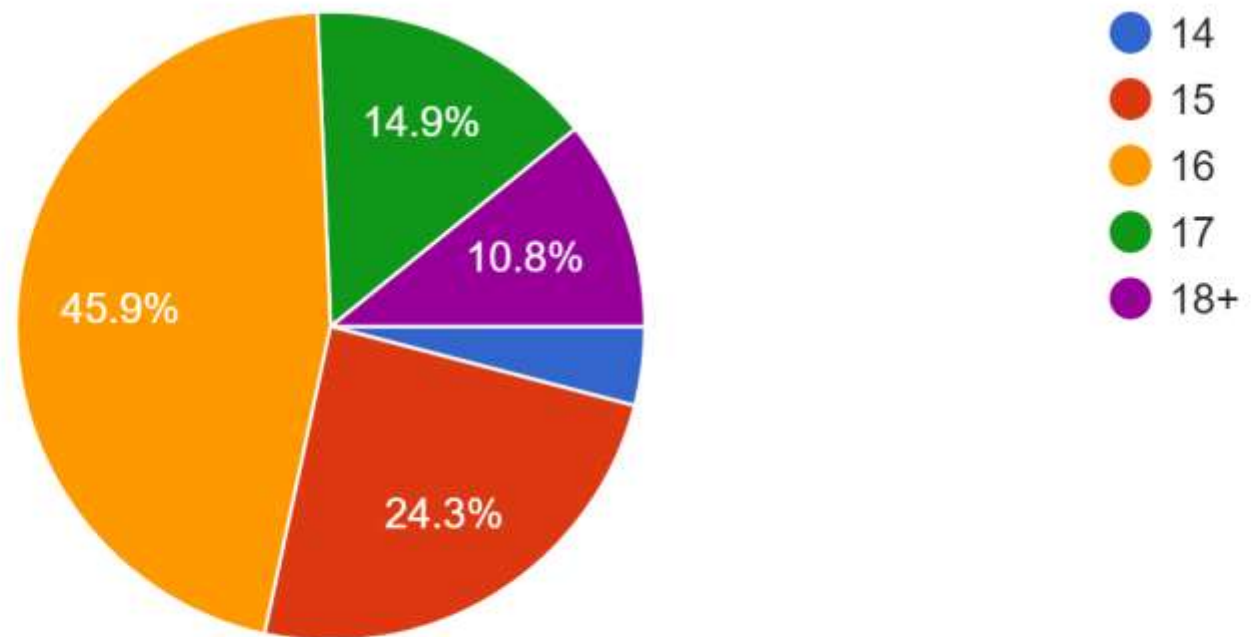
74 responses



- Turkey
- Serbia
- Macedonia
- Romania
- Portugal

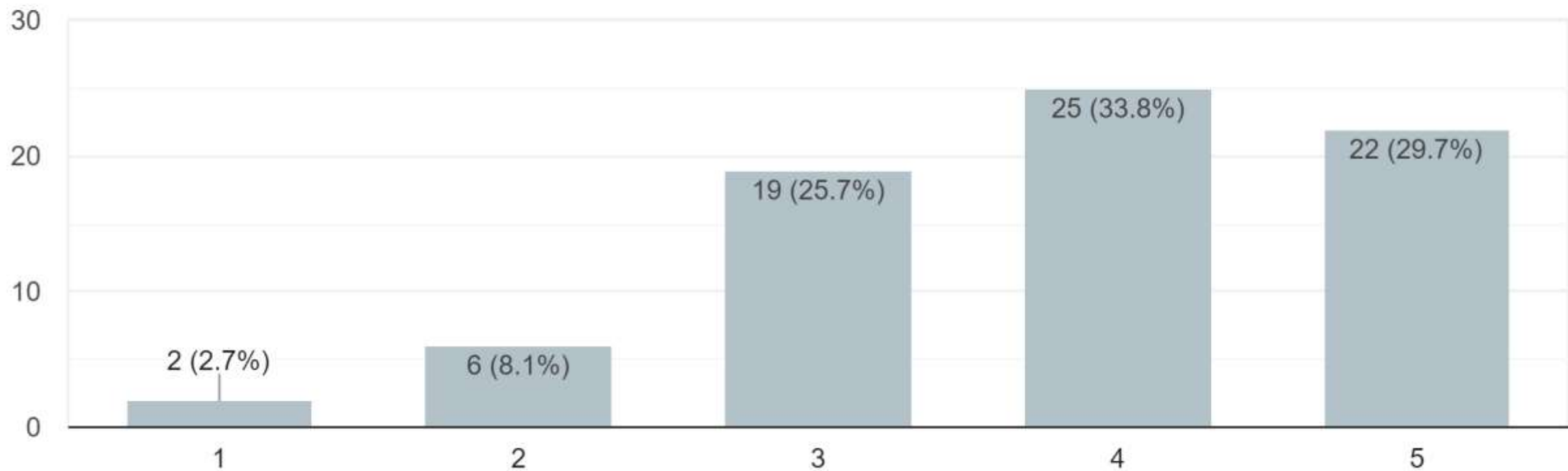
# How old are you?

74 responses



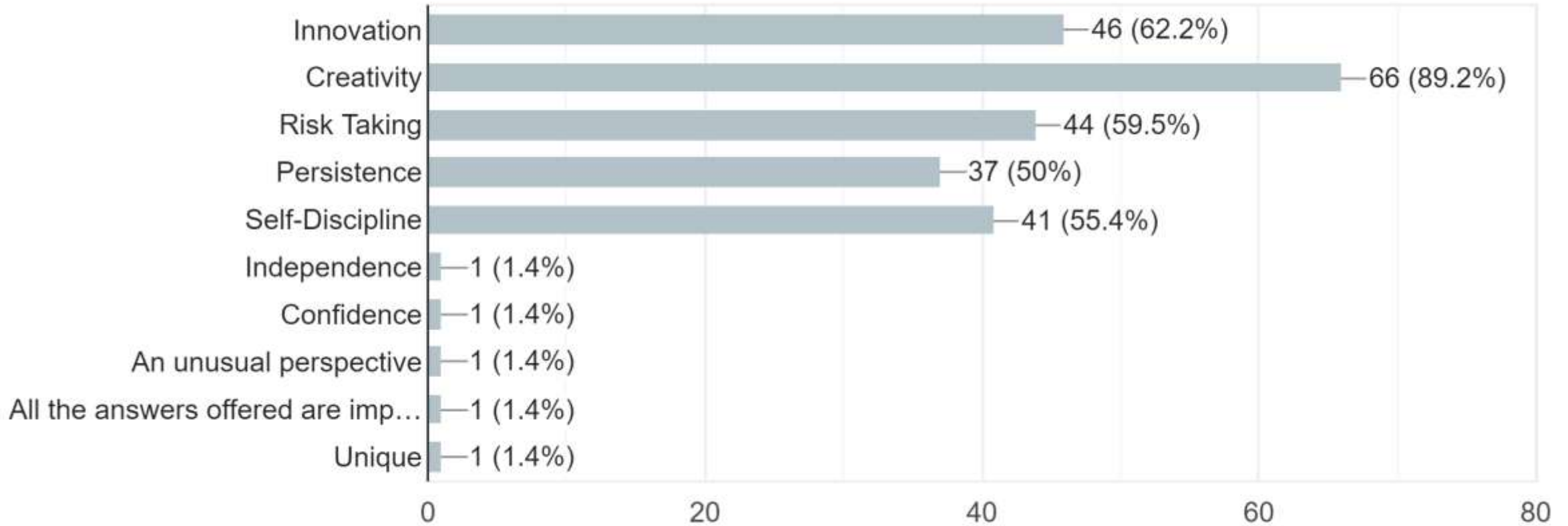
# How important is entrepreneurship education at school?

74 responses



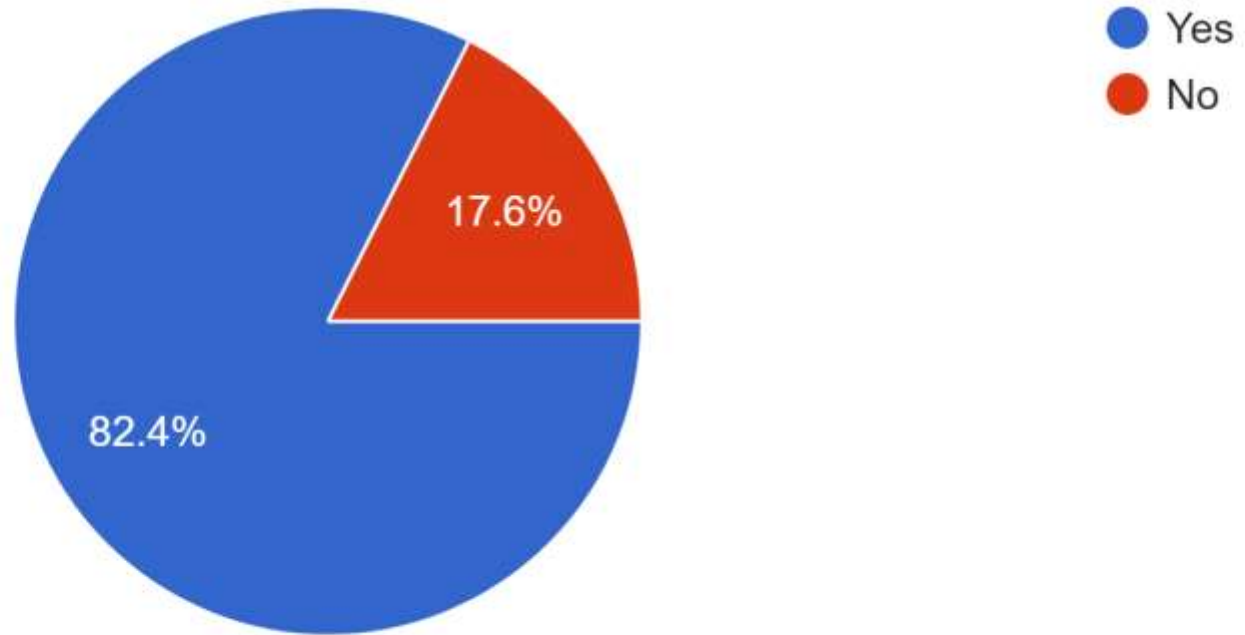
# In your opinion, skills that entrepreneurs need the most are

74 responses



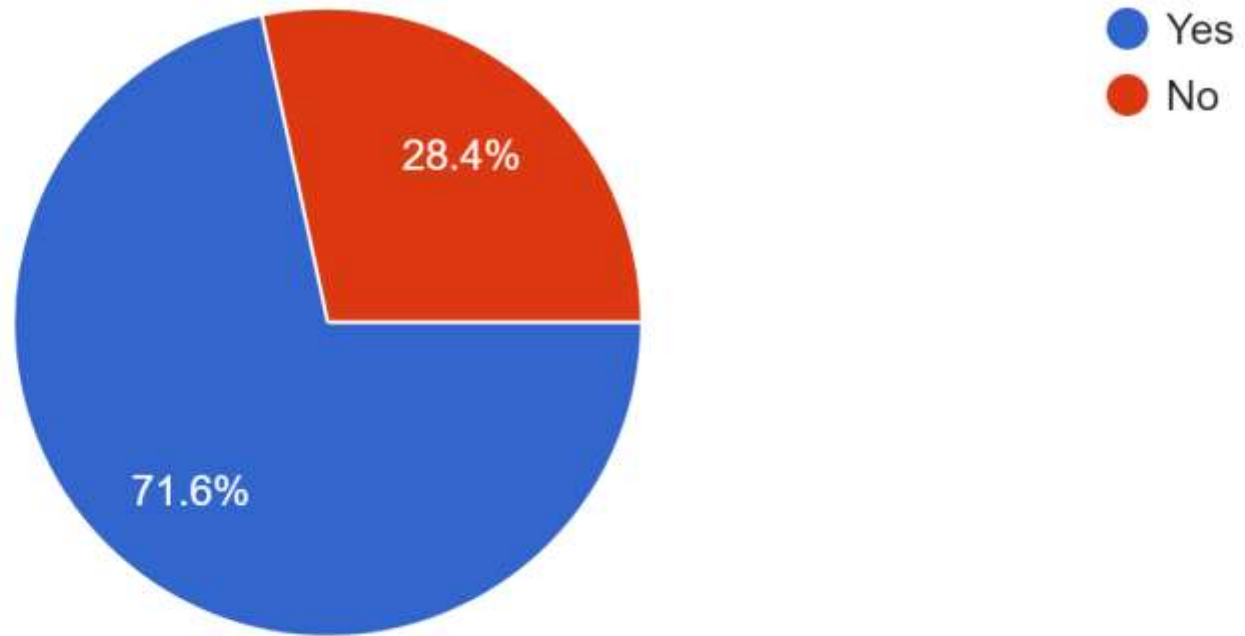
Are you interested in working with a start up?

74 responses



Would you consider starting a business within the next 1 to 5 years?

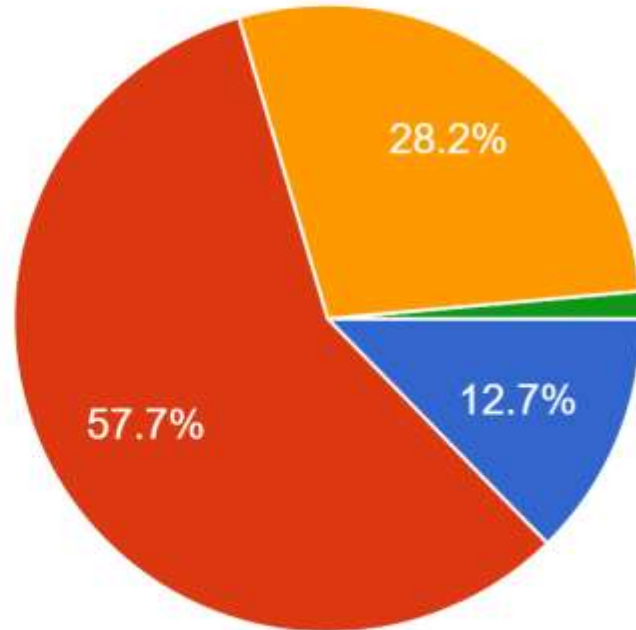
74 responses





Which ONE of the following comes closest to describing your business growth strategy over the next five years?

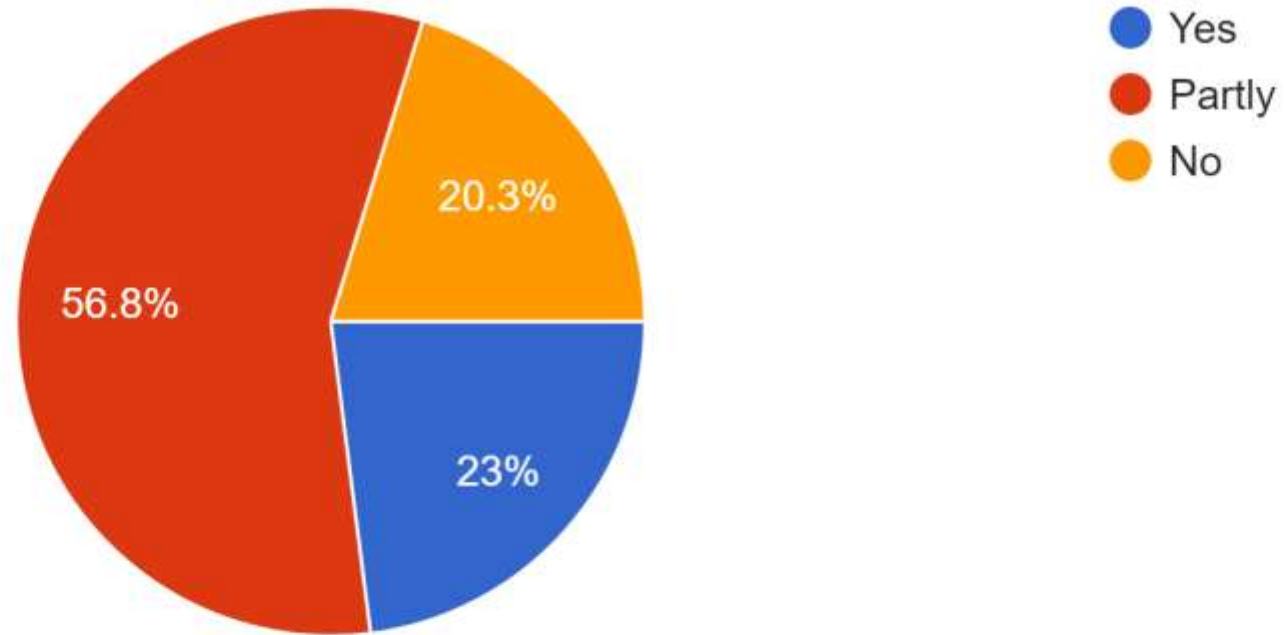
71 responses



- To maintain your business at its current size, mainly to provide income for your family and your employees
- To grow your business at a steady rate to provide increasing opportunities for your employees and the community
- To grow your business into a large enterprise that may someday be sold or go public
- To prepare to sell the business or close

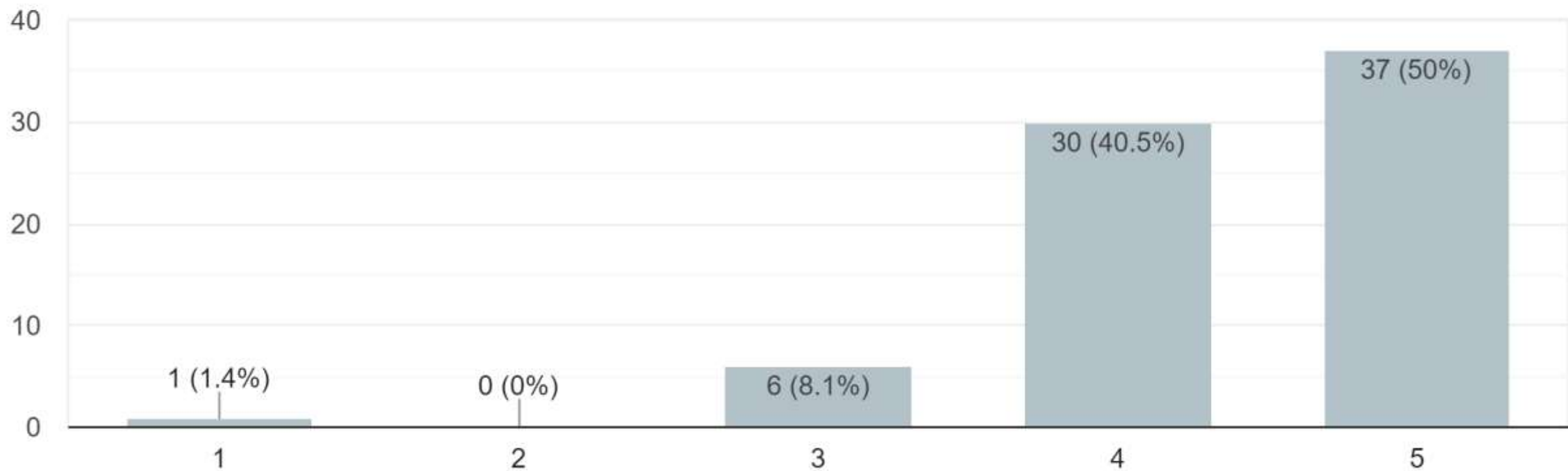
Do you think you have developed entrepreneurial skills?

74 responses



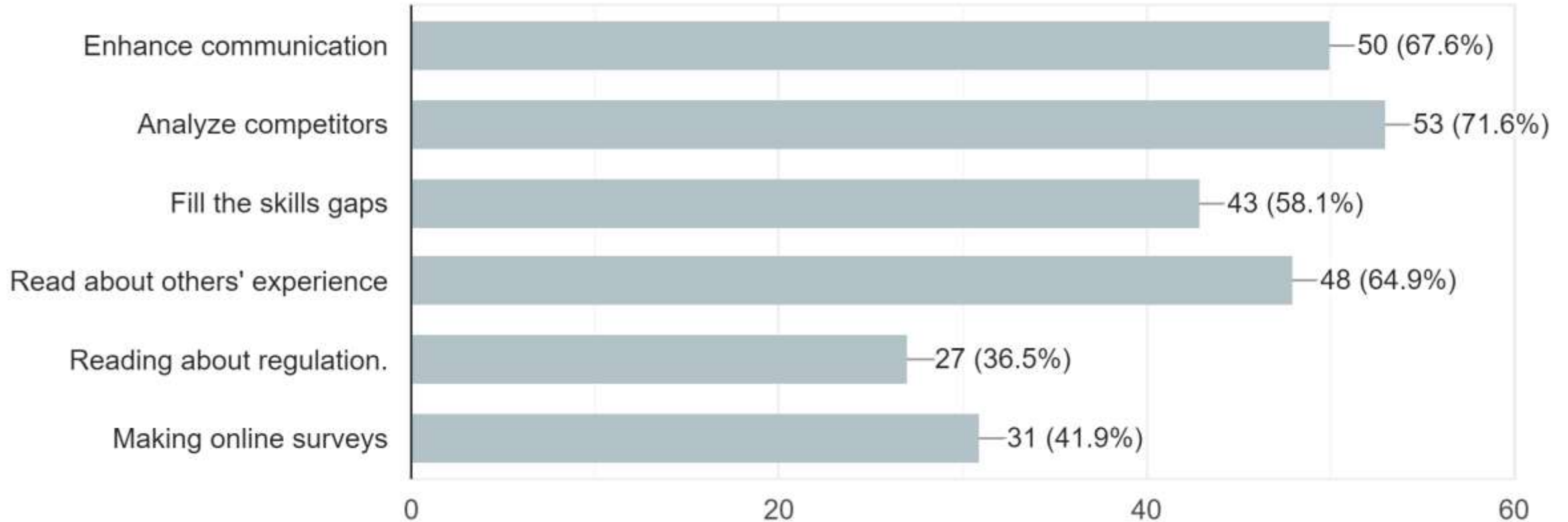
# How important information technology is to create and improve entrepreneurship?

74 responses



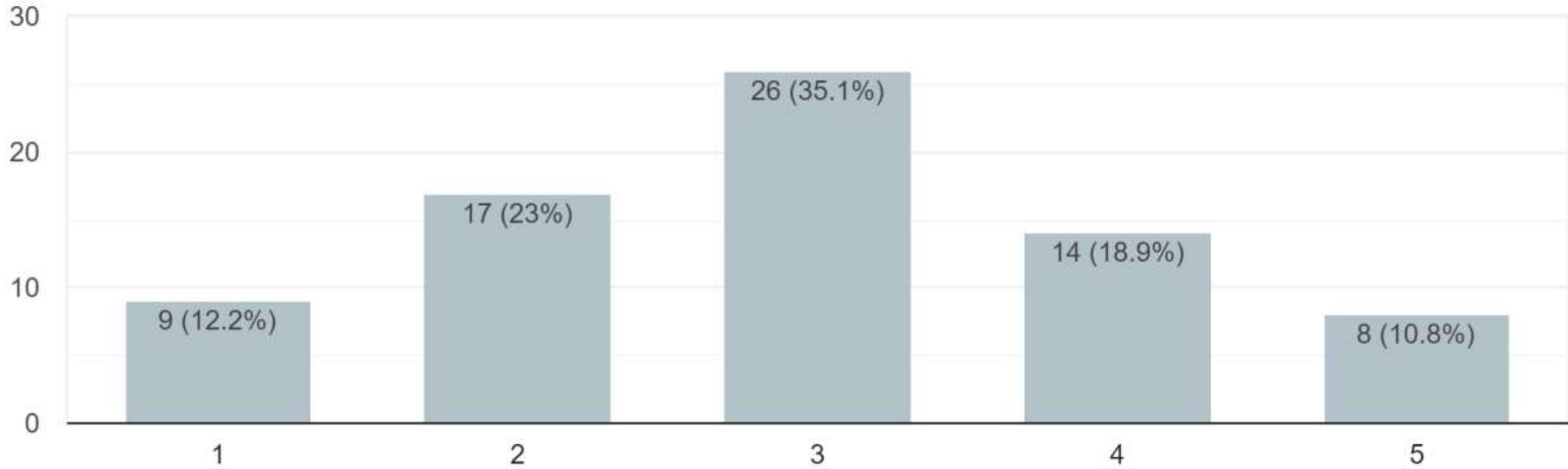
# What are the opportunities that technology gave you to start the business?

74 responses



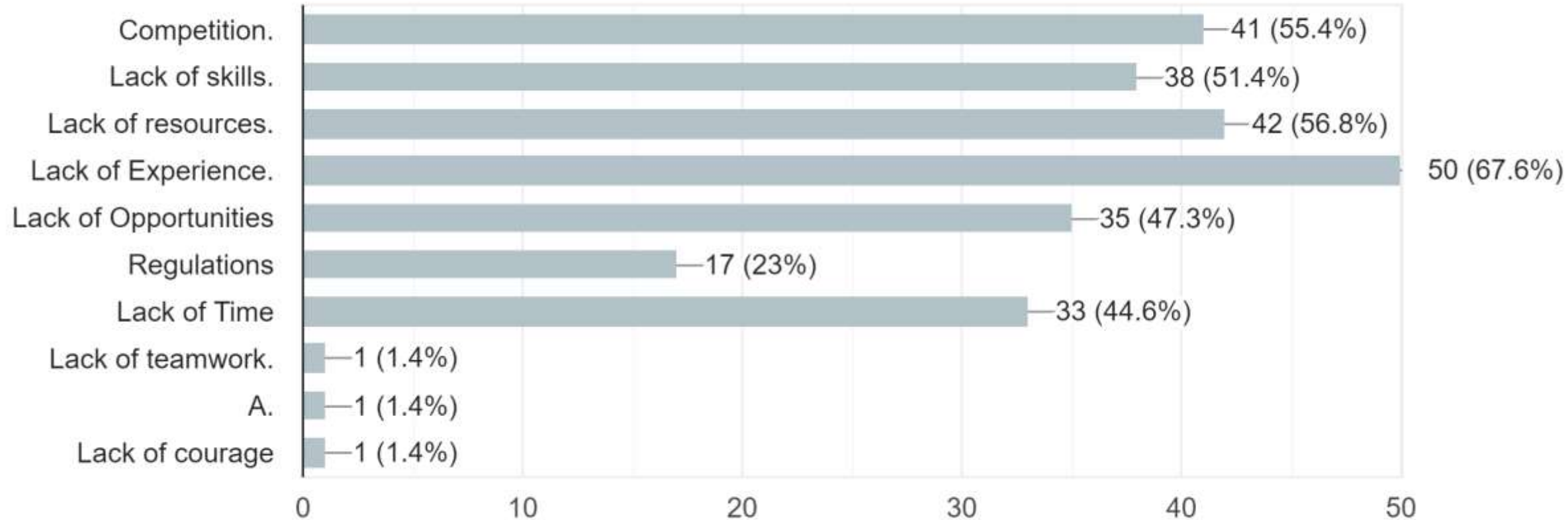
# How much does your school contribute to the development of entrepreneurial skills in students?

74 responses



# What are obstacles faced in a startup business?

74 responses



# Can you develop entrepreneurial competencies in your school? How? Explain.

- There are not many opportunities besides this project.
- Participate in projects such as Erasmus Participate in projects
- No, I don't think I can because there aren't many opportunities to do that at my school.
- Yes because we have business classes and we learn about it.
- I can't because most of students are not interested in entrepreneurship.
- Yes, we are provided with projects and the teachers are very understanding and open to communication about entrepreneurship.
- Creating activities and giving ideas to the school about thing that it could have but it doesn't.
- Yes school can give some classes about entrepreneurship. There could be lessons about entrepreneurship. I dont know any activities in our school to develop entrepreneurial competencies.
- I can develop entrepreneurial competencies in my school through a subject we study every year. It helps us understand the basis of a business and how it works as well as how to start one.
- I don't know how can develop entrepreneurial competencies in my school with the help of entrepreneurship education classes, where I learn what qualities an entrepreneur must have and how to set up a successful business. With entrepreneurship education and activities. By communicating with others about entrepreneurship. We can't really develop entrepreneurial skills at school because there are't many opportunities except this project.

# Can you develop entrepreneurial competencies in your school? How? Explain.

- We have opportunities to learn in a lot of companies and take classes about entrepreneurship
- I do not have time for that teaching and learning methods that are used in some countries are more effective for the development of the problem solving skills. So the answer is yes all we need is someone who can guide us in a right way
- I can't. My school doesn't have the necessary needs.
- Yes I can. My school provide opportunities to students.
- By taking part in some projects which are based on this theme, participating in some competitions or team plays to develop our skills of communicating with other people. Teachers can also give us recommendations on the documentation we should follow, as well as posts from various successful entrepreneurs.
- I believe it's definitely possible to gain knowledge about businesses in school, but not without making your own effort.
- I do not think so because they don't teach us anything about business, entrepreneurship or anything like that at school. entrepreneurial competencies in my school can be developed by making more entrepreneurial classes.
- Yes, maybe some extra work with professor, extra classes and more interest. Yes. Through independent classes and projects.
- Yes , we can. In my school we have an hour a week that helps us develop our entrepreneurial skills. Educative antrepreneuriala Not much because we have only one hour a week about it



# What do you think the school should do to make you more aware of entrepreneurship?

- They can actually take more people to activities like Erasmus, e-twinning and show us, give lessons on how to think more like an entrepreneur
- I think the school should have more projects about entrepreneurship involving students; present them people in their country and all over the world who have companies and present their stories of how they got there. More creative and cooperative activities should be done as to make students aware of their talents.
- I think that the school should involve us in several projects, where we can observe the evolution of some businesses and the behavior of the entrepreneurs who own them.
- Restructure the entrepreneurial class and make the subjects taught more practical and entertaining.
- More project, extracurricular activities Teach us more about it
- Teach us more about it and how to start a business More projects regarding entrepreneurship
- Examples, practice , to teach us about business and developing us skills, giving us opportunities in companies and others
- More projects for entrepreneurship, seminars, events.
- Maybe schools could lecture on entrepreneurship twice a year, and students could make presentations about it or play some games about entrepreneurship.

# What do you think the school should do to make you more aware of entrepreneurship?

- I think the school should create more projects or activities based on the basic entrepreneurship skills to make us aware of it. More programs like this one
- Teach us how to become good entrepreneur and how to manage a business. Yes i think that is very important for students to be aware of entrepreneurship at young ages by the school
- i think they have to gave us a lesson about that and they should give us conferences.
- Maybe they can help us to identify and recognize the set of competencies required to effectively behave like an entrepreneur and teach us common mistakes that is happening while trying to start the business life
- I don't have an idea but making more projects would be nice.
- More projects about entrepreneurship
- I believe that school should put more accent on financial education in order to build our own business in the future and teach us how to spend our money in a beneficial way, not on things that produce nothing. I think that students nowadays do not have enough knowledge about this part which is essential, as you can't support a company if you lose money. I think that my school can add an special class for that, but of course it won't be requierd, you would get to pick between that and some other sub classes.
- I think a good way for school to make us more aware of entrepreneurship is to bring successful entrepreneurs to our school to talk about their experience and its importance.

# What would be your motivation to participate in an entrepreneurship project?

- I think it would be an interesting experience and I would learn a lot, not just about entrepreneurship
- To develop new skills, I want to find my place in the world of the future
- My motivation would be to gain knowledge of starting your own company.
- Knowing that I can learn more and have new experiences. Knowing that I can learn more and improve my skills. I want to develop my skills as an entrepreneur, because I want to start a business in the future
- My motivation would be to achieve the goals that are set for as Developing skills , learning about business
- Gaining knowledge of how to be an entrepreneur, how to start your business Get experience and maybe communications.
- It will help me to create a opportunity to own my own business in the future.
- If it is an Erasmus project, going abroad is my motivation
- My motivation would be the opportunity to learn new things, to see what business is really like and maybe find out if I would like to persue this career in the future.

# What would be your motivation to participate in an entrepreneurship project?

- My motivation to participate in an entrepreneurial project would be to develop my knowledge related to this topic and meet new people
- To enhance my entrepreneurship skills, My motivation is having my own company one day. I want to have my own business
- Meeting with a lot of people. To develop more skills and learn about important stuff of being a good entrepreneur
- My motivation to participate in an entrepreneurship project is to learn more about entrepreneurship and improve my skills about entrepreneurs
- For me motivation is unnecessary to reach a high level hard working and consistency are the key things that an entrepreneur should have
- The fact that in the future I want to start my own business
- By participating in an entrepreneurship projects I will learn more skills which will help me in the future.
- Meet new friends and their culture from other countries
- To be fun and innovative and to work in a larger group with people of different experiences.
- My motivation to participate in an entrepreneurship project is a future career opportunity.

# CONCLUSION

- According submitted answers, we can conclude that in some schools students have the opportunity to develop their entrepreneurial competence, regardless of the strong negative response of some, because in some schools it is evident from their answers that students are already familiar with project work.
- Then, to a closed-ended question that points to the student's conclusion about the school's contribution to the development of entrepreneurial competencies on a scale from 1 (slightly) to 5 (very), the average number is 3.06, which is mediocre, and individual answers varied from 1 to 5, although most respondents rated it 3 (as many as %35.1), which shows that students conclude that education still does not contribute well enough to the development of entrepreneurial competences in students, at least in most of the surveyed partner countries.
- Since we designed a project that seemed attractive to our high school students in order to better prepare them for the acquisition and development of entrepreneurial competencies and to make it easier for them to cope with future jobs and everyday life situations after school, we were especially interested in answers to the last question of the survey related to examining the motivation of students to get involved in projects dealing with entrepreneurship.



## CONCLUSION



- From the above questions covered by this survey, which is aimed at researching entrepreneurial attitudes in students, we can conclude that high school students have a great interest in acquiring or improving entrepreneurial skills, and we, precisely the project ***“Let’s Make Ideas Happen”*** can offer them the challenge to include as many as possible and try to achieve their unfulfilled ambitions that will help them for lifelong learning.
- We also believe that the future cooperation of students within our project ***“Let’s Make Ideas Happen”*** will greatly encourage students to acquire and develop entrepreneurial competencies such as creativity, innovation, self-discipline, teamwork, which are just some of the most common students. Highlighted as most important for entrepreneurial skills while working on the project.